

# launch your biz

- Purchase your Business Essentials Kit (Item #35191) to upgrade your account to brand partner status + gain access to your Virtual Office.
- Find your referral link! Login > My Account > Share YL. Copy & paste your referral link in the notes section of your phone for easy access!
- Setup direct deposit (Go to your Virtual Office > My Account > Setup Direct Deposit. This is the easiest way to get your paycheck!
- Get plugged in to our team resources and start exploring.
- Setup your Loyalty Order & start ditching + switching areas of your home to natural products. Your goal should be to order at least 100 PV (about \$100) each month to earn Loyalty Rewards & learn more about all of the products that Young Living has to offer.
- Begin sharing! You don't need to be an expert to share your story + heart for your oils & young living products. Enroll your sister, mom, & best friend!
- Look at our Income Disclosure Statement + decide which rank would change your life. How would it change your life? This is your why!
- Download the YL Insights app to track your commission in real time and see your business stats.
- Make a list of 25 people you would like to connect with. We call these our prospects! Start cultivating these relationships either online or thru socials.
- Schedule your first event or class on fb, zoom, or in person. If you need help, reach out to me and I would love to provide any support you need.
- Continue to add new products to your Loyalty Order every month & build your product testimonies & "ah ha" moments to share with others.
- Save a welcome email template or welcome text/message to send to your new customers after they place their first order.
- Make a list of 10 people that you would love to do this business with. Invite them to learn more about YL & how to start sharing their own link!
- Work your way to your very first rank of STAR!